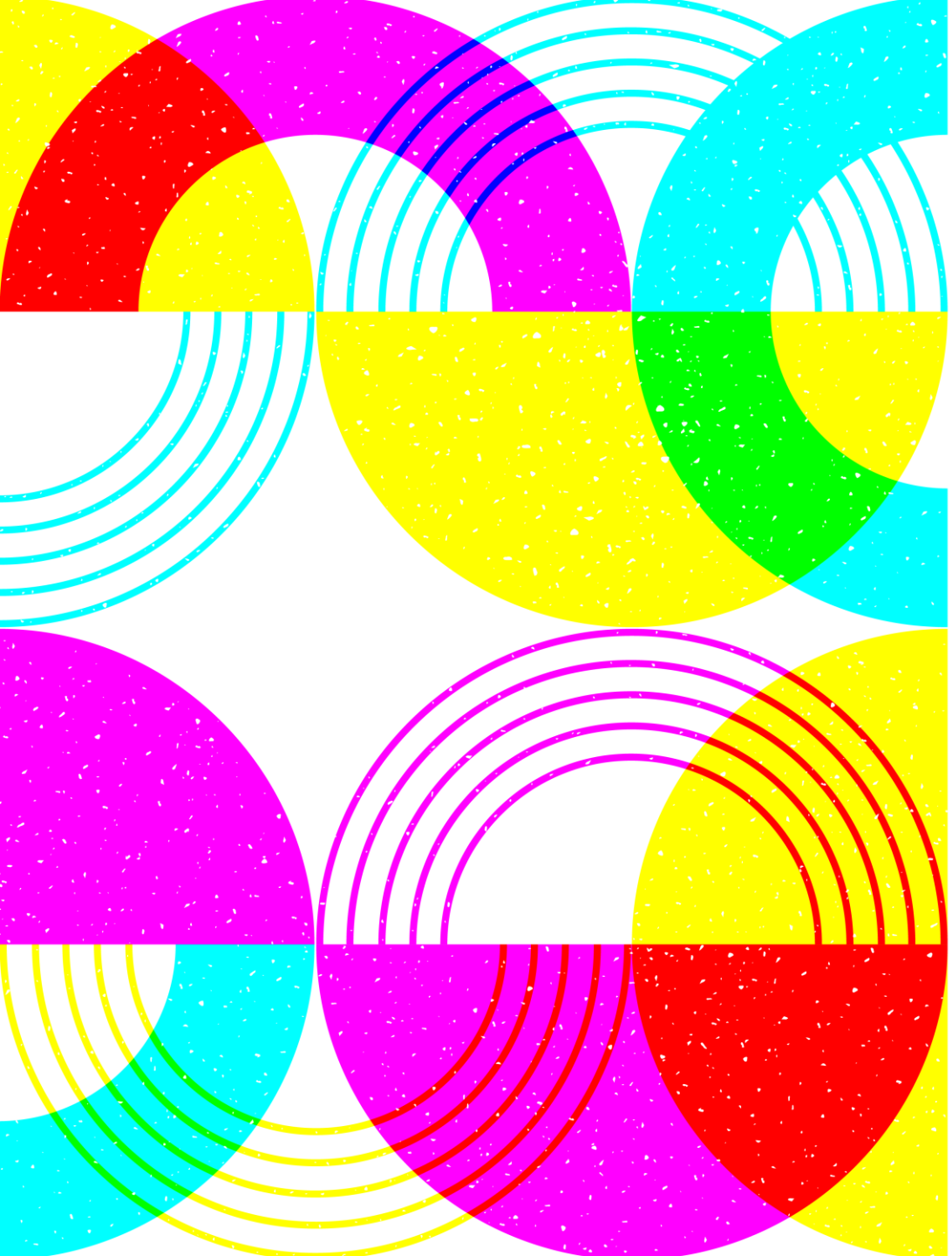


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Myth-Busting + Meaningful Conversations
S2Q Migrations - Student

Presenters: Tim Casey, Carrie Coey

Preparing to Migrate: Having Meaningful Conversations

1. Start with intent, not agenda – organization buy-in is critical
2. Listen for meaning, not just answers
3. Ask questions that invite reflection
4. Acknowledge reality before offering solutions
5. End with clarity and shared ownership

Migration Hesitations: Surfacing the *Why* behind the pause



When you hear "Qmlativ," what concerns come to mind first?



Which SMS workflows do you rely on that feel riskiest to change?



Where do you need clearer parity guidance?

"How it was in SMS" vs. "How it is in Qmlativ"



What rumors have you heard (performance, feature gaps, integrations) and what evidence would help confirm/debunk them?



What would make your district users feel confident on day one of using a new software?

Support & Resources:
What would make this easier?



If you had one extra enablement resource, what would it be?

Checklist, short video, quick-start tour for a role, side-by-side comparison guide?



Which integration partners are mission-critical for you, and what guidance do you need to activate them smoothly?

Actively migrating: Help us clear today's roadblocks



What is your biggest blocker right now – and what have you already tried?



Where is data quality slowing you down (duplicates, codes, etc.), and what's your plan for data cleanup?



Which parts of the migration schedule are most fragile?

Completed Migrations: What worked and what didn't?



If you could rewind the clock, what would you change about your migration plan and why?



Where did you see the biggest ROI post-go-live – process, reporting, user-experience, support – and how did you measure it?



What surprises did you encounter and how did you resolve them?



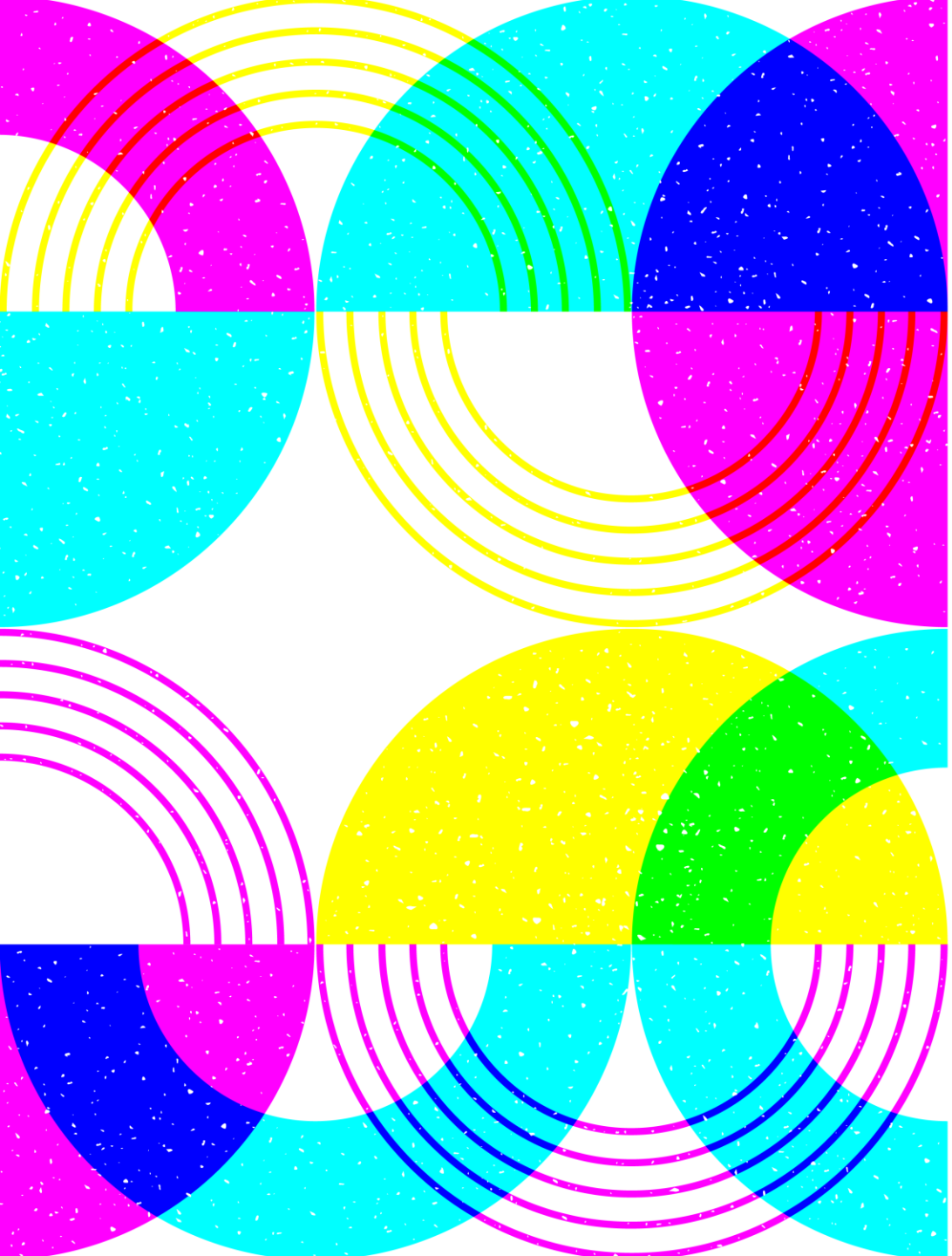
What did your leadership need to see to feel confident?

Product Takeaways from iCon 2026

Share your feedback with Skyward Product via Microsoft Forms!



https://forms.office.com/r/xy8dRDFHtU?origin=lprLink



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thank you!