Agilex Payment Solutions
ePayables Overview



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Introduction & Industry Trends Overview

Background:

- Founded in 2016, we are a Wisconsin-based company, with the ability to serve our customers across the country.
  - ✓ Current corporate office resides in Appleton, WI.
- Agilex saw an opportunity to deliver a market-leading product, primarily focused on school districts, to publicly traded companies, and private mid-market organizations.
- **Skyward Preferred Partner**
  - ✓ Agilex's solution is integrated within the Skyward platform, making it a seamless addition.
- The 2025 estimated spend on virtual cards is $5.2 trillion and this is expected to grow to $17.4 trillion by 2029.
- The growth of virtual credit card utilization is allowing businesses to deepen relationships with their vendors based on the security and efficiency they provide.

Your Agilex Team!
- Ryan Johnson (EVP) **& Jessica Hess** (Account Executive)

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District Testimonials

Appleton Area School District

"The Agilex ePayables program makes it possible to pay invoices electronically using a virtual credit card. Our district, which includes nearly 40 schools and serves over 15,000 students, has benefited nicely from this program.

Not only does the card reduce the risk of fraudulent activity, but it also provides Appleton Area School District the opportunity to earn cash back on each month's payments.

We supply them with a vendor spend file, and Agilex takes it from there. We are extremely satisfied with the results."

Holly Burr, Director of Finance

Mequon-Thiensville School District

"Since 2016, our school district has greatly benefited from the Agilex ePayables program. It has streamlined our payment processes, leading to increased revenue and enhanced security. The program's seamless integration with our existing financial systems, Skyward Qmlativ, made the transition smooth and effortless, allowing us to dedicate more time to student education. Highly recommend! "

Cindy Leinfelder – Accounting Manager

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Benefits of the ePayables Program

1. **Safeguarding Accounts Payable Process – Reduce the Chance of Fraud with AP Payments**
   - ✓ One-time use, exact dollar amount match (see example below)
2. **Generate Unlimited Cash Rebates Monthly**
3. **Increased Efficiencies – Agilex does all the work**
   - ✓ Reduce administrative time and risk processing checks and ACH Reconciliation
   - ✓ Virtual Card Payment Solution to Help Accelerate and Improve Invoice Processing and Payments

All with No Cost or Spend Commitment



Virtual MasterCard ® Card Number	Expiration Date	Security Code	Payment Amount
5532-3200-0076-5964	02/18	470	$XX,XXX

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How it Works



Customer purchases goods, services



Supplier provides goods, services; creates invoice(s)



Suppliers managed in ERP tracking Invoices, payment methods, frequency, etc.





AGILEX BUSINESS SOLUTIONS

Virtual card supplier matching with focus on card, optimization, enablement campaigns



Suppliers & accepted payment methods designated in ERP;

Non-cardable suppliers banking & address data gathered by customer



Customer receives cash rebate based on spend processed through program

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What does that mean for security?

Security Overview

- Our system is PCI compliant and includes numerous protections to ensure security and avoid fraud
- Vendors receive information through a secured email process that requires them to provide key information before accessing payment details
- The virtual card system sends a unique 16-digit card number that limits each payment to a specific dollar amount
- Examples on virtual cards reduce fraud
  - ✓ Each vendor receives a unique card number for each payment
  - ✓ The vendor receives invoice numbers and memo notes to reconcile the payment
  - ✓ The card number is limited to the specific payment amount
  - ✓ No card to steal
  - ✓ No cash to spend
  - ✓ No place to spend it
  - ✓ No invoice confusion



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Significant Cash Rebate Potential

Earn rebates starting from <u>dollar one</u>

- Unlimited rebate based on eligible spend
- Rebate distributed monthly
- Targeted rebates up to 1.5%
- Rebate dollars increases as spend increases
- No credit limit which allows greater spend through the program generating more cash rebates
- No cost or committed spend levels as a part of the program



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Potential Rebate Range

The table below demonstrates potential cash rebates based on 20%-40% of the estimated eligible spend converting to the Agilex ePay program and a targeted range of 1.00% - 1.50% cash rebate.

USD$ is thousands			
Estimated Eligible Spend	**$66,700**	**$66,700**	**$66,700**
Estimated Rebate %	**1%**	**1.25%**	**1.50%**
Estimated Enrollment Level	**20%**	**30%**	**40%**
Targeted Annual Rebate	**$135**	**$252**	**$403**

Please note, this presentation is for illustrative purposes only and actual results may vary.

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Potential Rebate Range

The table below demonstrates potential cash rebates based on 20%-40% of the estimated eligible spend converting to the Agilex ePay program and a targeted range of 1.00% - 1.50% cash rebate.

USD$ is thousands			
Estimated Eligible Spend	**$24,800**	**$24,800**	**$24,800**
Estimated Rebate %	**1%**	**1.25%**	**1.50%**
Estimated Enrollment Level	**20%**	**30%**	**40%**
Targeted Annual Rebate	**$52**	**$97**	**$155**

Please note, this presentation is for illustrative purposes only and actual results may vary.

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Ease and Flexibility of Program

What do our current customers like about this payment method?

- ✓ Use existing Skyward platform; Qmlativ or SMS with the addition of a new “Agilex ePayables” payment method (vs. check or ACH)
- ✓ Custom Agilex ePayables report created in Skyward for districts’ ease
- ✓ Continue the timing and cadence of payments today
- ✓ No minimum or maximum number of invoices
- ✓ Maintain vendor detail in Skyward

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PREFERRED PARTNER

Below is a sample payment file to be provided to Agilex, along with the corresponding ACH, that could be used for processing the payments noted.

	A	B	C	D	E	F	G	H	I
1	Bank Account	Check Number	Invoice Number	Invoice Date	Vendor Number/Code	Full Vendor Name	Invoice Amount	Batch	Payment Date
2	706	600009	45672	xx/xx/xxxx	2345	Grainger	$ 2,768.90	M5436	xx/xx/xxxx
3	706	600008	45767	xx/xx/xxxx	2445	BSN Sports	$ 1,567.34	M5436	xx/xx/xxxx
4	706	600010	45868	xx/xx/xxxx	9875	United Rentals	$ 233.57	M5436	xx/xx/xxxx

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We Enroll Your Vendors

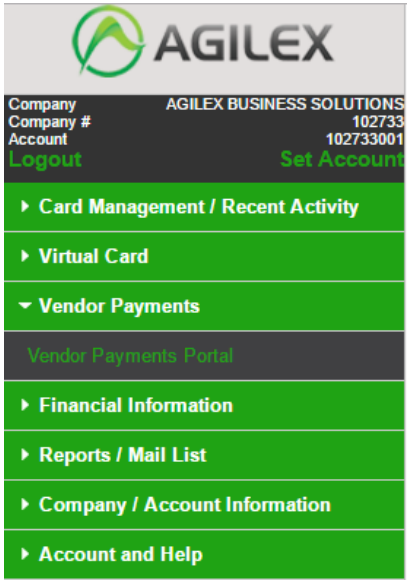
- We lead enrollment efforts with all vendors
  - ✓ You decide vendor outreach priority (transactional vs. strategic)
  - ✓ Collaborative input into Agilex's messaging (written and verbal)
- We enroll accepted vendors into the portal
  - ✓ Agilex's spend analysis identifies your vendor's historical acceptance in the program
  - ✓ We complete the enrollment procedures and provide documentation for your records
- We provide proactive status updates for each campaign
  - ✓ Which vendors accepted and declined
  - ✓ Strategies for addressing declined/pending vendors

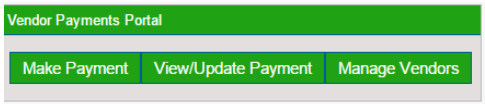
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Efficient Program Administration

- Online administration platform
- Manage vendors and payments
  - ✓ Update vendor information
  - ✓ Update payments
  - ✓ Option to make manual payments
  - ✓ Re-send information
- View real-time information
- Detailed Reporting
  - ✓ Easily monitor data
  - ✓ Automatic reporting
  - ✓ Create custom reports







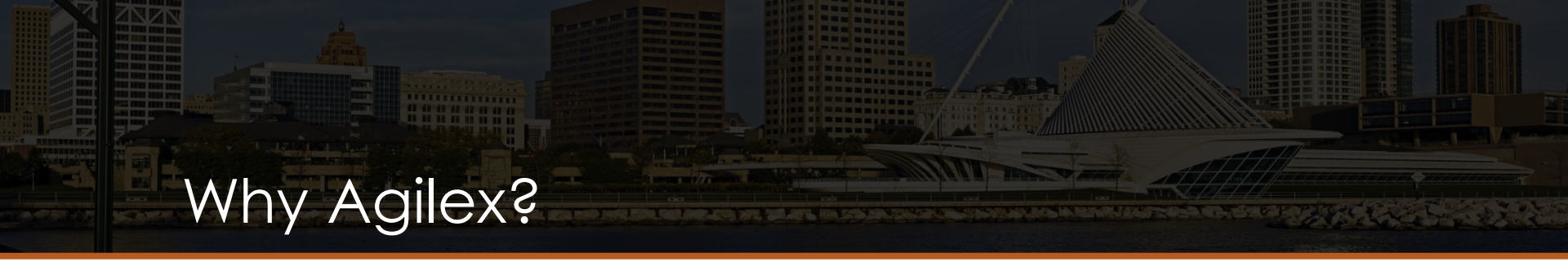
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The Agilex Team Supports Your AP Process

- Your customer service team is Wisconsin based, so no need to call multiple 1-800 numbers for any questions
- We provide ongoing support to your team 24/7
  - ✓ Assistance with questions and user trainings
  - ✓ Continue vendor enrollment efforts for new vendors
- We provide ongoing vendor technical support
  - ✓ Fast, personable support saving you time
  - ✓ Technical guidance and troubleshooting



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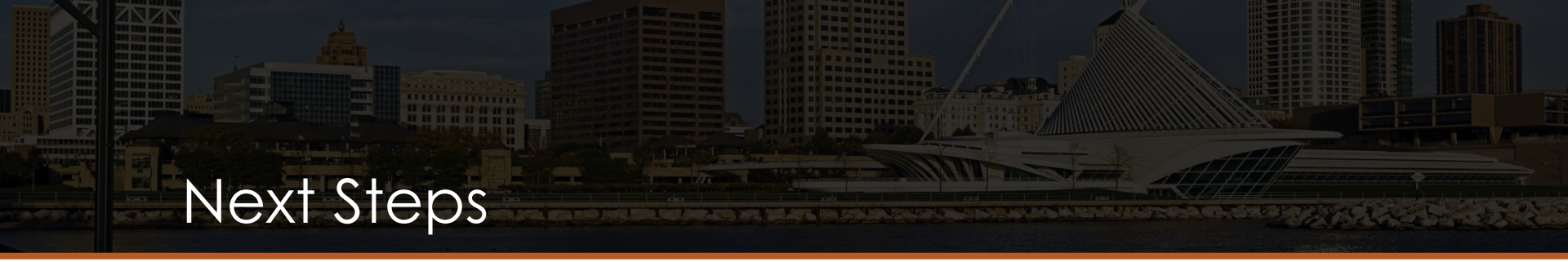


Why Agilex?

- The Agilex ePay program can **add value and save time** by:
  - ✓ Utilizing a single exported batch payment file created by the customer's existing accounting ERP
  - ✓ Improving security by providing a single use unique card number for each payment
  - ✓ Generating unlimited monthly cash rebates
  - ✓ Requiring no minimum spend commitment and NO COST TO JOIN!

Agilex Benefits	
Completely Free Service?	Yes
Targeted Cash Rebates Up To:	1.50%
Vendor Enrollment Completed By:	Agilex
Unfavorable Spend Tiers?	No
Rebate on First Dollar?	Yes
Frequency of Payouts	Monthly
Transparency in Rebate/Spend	Yes, Monthly

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Next Steps

Turn your accounts payable department into a profit center:

1. Provide your applicable Accounts Payable File for the last 12 months
2. Complete the Enrollment Documents
3. Agilex initiates vendor enrollment campaign
4. Start making payments in as little as 3-4 weeks
5. Receive cash rebates!

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